

Advertisement for the Position of Corporate Relations Executive

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About the Institute

Indian Institute of Information Technology Raichur (IIIT Raichur), an Institute of National Importance, invites applications from experienced and well-networked professionals to join its Career Services Cell as **Corporate Relations Executive**. The institute is expanding rapidly and aims to significantly enhance its placement outcomes for students of Computer Science and Engineering (CSE), Artificial Intelligence & Data Science (AI&DS), and Mathematics & Computing (M&C).

This is a remote, contractual engagement with compensation linked to overall placement performance.

Key Responsibilities

- Establish and strengthen industry connections to bring internship and placement opportunities to the institute.
- Liaise with HR teams, recruiters, and corporate partners to organise placement drives.
- Coordinate pre-placement talks, tests, interviews, and onboarding processes.
- Maintain a recruiter database and placement tracker.
- Submit monthly progress reports to the Career Services Cell, IIIT Raichur.
- Provide insights on industry trends and required student skill sets.
 placement

Eligibility Criteria

- Graduate in any discipline (MBA/PGDM in HR/Marketing preferred).
- Prior experience in corporate outreach, recruitment, HR, business development, or career guidance and industry placement.
- Strong corporate network and excellent communication and negotiation skills.
- Ability to work independently and achieve placement targets in a remote setting.

Compensation Structure

Type: Contractual || Bengaluru, Delhi, Hyderabad etc.

- Fixed Monthly Retainer : Negotiable
- Performance-Based Bonus (based on overall placement percentage): Negotiable

• Alternatively, the selected candidate(s), if eligible, may be considered for designation and compensation in accordance with the institution's norms for a Professor of Practice.

Application Process

Interested candidates may send the following documents to <u>office.recruit@iiitr.ac.in</u> with the subject line "Application for Corporate Relations Executive".

- Updated CV
- A one-page proposal describing their approach to improving placements and their existing corporate connections.

Shortlisted candidates will be invited for an online interaction.

"This is a rolling advertisement. Applications will be reviewed continuously, and candidates whose profiles align with the institute's requirements will be invited for individual interactions as suitable opportunities arise."

Duration

• Initial engagement is for one cycle of student placement, with the option to extend based on performance.

Additional Notes

- Multiple Executives may be engaged to cover different Industry Locations.
- Performance will be reviewed periodically by a committee established by the Competent Authority.
